QUESTCO COMPANIES

PAYCHECK PROTECTION PROGRAM - LOAN FORGIVENESS APPLICATION INSTRUCTIONS

OCTOBER 2020

CONTENTS

- I. Overview of the Paycheck Protection Program ("PPP") Loan Forgiveness Application
- II. Summary of Questco Provided Reports
- III. Getting Started
- IV. Completing the PPP Loan Forgiveness Application
- V. Closing Comments
- VI. Appendix

Information contained herein is intended for information purposes only and does not constitute legal advice or option, nor is it a substitute for the professional judgment of an attorney or accountant.

OVERVIEW OF THE PPP LOAN FORGIVENESS APPLICATION

- The PPP Loan Forgiveness Application ("Application") is comprised of four components:
 - 1. PPP Loan Forgiveness Calculation Form
 - 2. PPP Schedule A
 - 3. PPP Schedule A Worksheet
 - 4. PPP Borrower Demographic Information Form (Optional)
- Borrower must submit items 1 and 2 above to their Lender
- PPP Schedule A Worksheet (item 3 above) must be retained by the Borrower for six years after the date the loan is forgiven or repaid in full

SUMMARY OF QUESTCO PROVIDED REPORTS

Reports can be requested from your Questco Payroll Processor or Client Success Manager to assist you in the completion of your PPP loan forgiveness application

- Payroll Cost Report for Covered Period (borrower must elect either 8 or 24-week covered period)
- FTE Report for Covered Period and Lookback Periods
- Other Reports Available from Questco if Needed:
 - FTE Report for Covered Period and Safe Harbor Periods, if there is an FTE Reduction Quotient below 1.0 in the Lookback Period
 - Payroll Registers, as requested for the purposes of calculating impact of Salary/Hourly Wage Reductions
 - PPP Average Pay Rate Report, as requested for the purposes of calculating whether an employee incurred Salary/Hourly Wage Reductions
- PEO Relationship Letter explaining the responsibility of Questco to file payroll taxes and administer benefits under the co-employment relationship.

GETTING STARTED

- Step 1: Complete the PPP Schedule A Worksheet
- Step 2: Use Data from the PPP Schedule A Worksheet to populate the PPP Schedule A
- Step 3: Use Data from the PPP Schedule A to complete the PPP Loan Forgiveness Calculation Form

COMPLETING PPP SCHEDULE A WORKSHEET - TABLE 1

- Questco's Payroll Cost Report provides the information required in the PPP Schedule A Worksheet Table 1 and can be attached to your application in lieu of completing Table 1. Below is an explanation of the employee information to be populated in PPP Schedule A Worksheet Table 1.
 - This table includes employees who were employed at any point during the Covered (or Alternative Payroll Covered) Period; and
 - Received compensation at an annualized rate of less than or equal to \$100,000 for all pay periods in 2019 or were not employed by the Borrower at any point in 2019
- The Payroll Cost Report provides the requirements for the following fields in Table 1 of your Forgiveness application:
 - Employee's Name
 - Employee Identifier Last 4 digits of the employee's social security number
 - Cash Compensation Box 1
 - This is equal to the total gross salary, wages, tips, commissions, paid leave (not including leave covered by FFCRA), and allowances for dismissal or separation which is paid or incurred during the Covered (or Alternative) Period.
 - This should not exceed an Annual Salary of \$100,000, as prorated for the period (\$15,385 per employee for an 8-week Covered Period or \$46,154 for a 24-week Covered Period)
 - Owners should not be included in Table 1. See Section "Determining Owner Compensation for Loan Forgiveness" for determining how owner compensation should be accounted for in the loan forgiveness application. Please notify Questco if Owners have been listed in the Payroll Cost Report Table 1 or Table 2 provided to you to ensure they are properly accounted for on the loan forgiveness application.
 - Average FTE Box 2
 - · For each employee, enter the average number of hours paid per week, divide by 40 hours, and round the total to the nearest tenth (the Average FTE calculation is provided on the Payroll Cost Report).
 - The maximum is capped at 1.0 for each employee.
 - The borrower can use the simplified method that assigns a 1.0 for employees who works 40 hours or more per week and 0.5 for employees who work fewer hours.
 - The Payroll Cost Report does not use the simplified method.
 - Salary/Hourly Wage Reduction Box 3
 - Please notify Questco if you have reduced any salary or hourly wage for any employee paid during
 the Covered Period so we can assist you with the required calculations for box marked "Salary/
 Hourly Wage Reduction." See Slide 25 for how to calculate the reduction.

Note: Questco's Payroll Cost Report includes employees designated as non-resident aliens. Contact Questco if you are unsure whether any non-resident aliens qualify as "covered employees".

| Employee's Name | Employee Identifier | Cash Compensation | Average FTE | Salary / Hourly Wage Reduction |
|---------------------------|------------------------|-------------------|-------------|-----------------------------------|
| Sam Smith | 1567 | 7,250 | 0.7 | 0 |
| Joy Fox | 4321 | 8,500 | 1.0 | 394 |
| Apple Tart | 9725 | 4,200 | 0.4 | 0 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| FTE Reduction Exceptions: | | | 1.0 | |
| Totals: | | Box 1 19,950 | Box 2 2.1 | Box 3 394 |

COMPLETING PPP SCHEDULE A WORKSHEET - TABLE 1 (cont.)

- Calculate the FTE Reduction Exceptions Indicate the FTE of:
 - 1. Any positions for which you made a good-faith, written offer to rehire an employee during the Covered (or Alternative) Period, which was rejected by the employee;
 - 2. Any employees who during the Covered (or Alternative Payroll Covered) Period that
 - a. Were fired for cause,
 - b. Voluntarily resigned
 - c. Voluntarily requested and received a reduction of their hours
- Include <u>only if</u> the position was not filled by a new employee
- This exception calculation is intended to not reduce the level of forgiveness due to certain reasons an employee leaves as described above.
- Example an employee turns in their resignation in Week 6 of the Covered Period, and you were not able to fill the position by the end of the Covered Period, include 1 FTE in the FTE Reduction Exceptions box.

NOTE: This section must be completed by the Client. Questco does not have sufficient information to provide response.

| Employee's Name | Employee Identifier | Cash Compensation | Average FTE | Salary / Hourly Wage Reduction |
|---------------------------|------------------------|-------------------|-------------|-----------------------------------|
| Sam Smith | 1567 | 7,250 | 0.7 | 0 |
| Joy Fox | 4321 | 8,500 | 1.0 | 394 |
| Apple Tart | 9725 | 4,200 | 0.4 | 0 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| FTE Reduction Exceptions: | | | 1.0 | |
| Totals: | | Box 1 19,950 | Box 2 2.1 | Box 3 394 |

COMPLETING PPP SCHEDULE A WORKSHEET - TABLE 1 (cont.)

- Box 3 of the PPP Schedule A Worksheet- Table 1 Totals
 - Please notify Questco if you have reduced the salary or hourly wage for any employee paid during the Covered Period so we can provide you with the reports required reports to determine whether there will be any impact on the amount of payroll costs eligible for forgiveness as a result of a "Salary / Hourly Wage Reduction."
 - Complete Information on PPP Schedule A Worksheet, <u>Table 1, Box 3</u> using the amounts computed based on completion of the steps outlined on <u>Slide 25</u>.

| Employee's Name | Employee Identifier | Cash Compensation | Average FTE | Salary / Hourly Wage Reduction |
|---------------------------|------------------------|-------------------|-------------|-----------------------------------|
| Sam Smith | 1567 | 7,250 | 0.7 | 0 |
| Joy Fox | 4321 | 8,500 | 1.0 | 394 |
| Apple Tart | 9725 | 4,200 | 0.4 | 0 |
| | | | | |
| | | | | |
| FTE Reduction Exceptions: | | | 1.0 | |
| Totals: | | Box 1 19,950 | Box 2 2.1 | Box 3 394 |

- Lines 1 2 of the PPP Schedule A Table 1 Totals
 - Populate from information on PPP Schedule A Worksheet, <u>Table 1</u> using the data provided in the <u>Payroll Cost Report</u>
 - Below is an example of how to populate Lines 1 2 of the table based on the sample Payroll Cost Report below.

PPP Schedule A Worksheet, Table 1 Totals Line 1. Enter Cash Compensation (Box 1) from PPP Schedule A Worksheet, Table 1 Line 2. Enter Average FTE (Box 2) from PPP Schedule A Worksheet, Table 1 2.1

Table 1: Data from Questco-provided Payroll Cost Report

| | | | | | **Client N | lame | e** | | | | | | | | | | | |
|--------------|---------------|---------------------|-----------------|-----------------|----------------------|---------|------------------|------|-------------|----|-------------|----|---------------|-----------------|-------------|---------------------|---------------|--|
| | | | | | Payroll Costs | s Rep | ort | | | | | | | | | | | |
| | | | | Payroll data fo | or pay dates from 05 | /02/2 | 2020 through 07 | 7/24 | /2020 | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | Table Type 1 Subtot | al | 2.1 | \$ 19,950.00 | \$ | 19,950.00 | \$ | 400.00 | \$ | - | \$ | 25.00 | \$ | 15.00 | \$ | 20,390.00 | |
| | | Table Type 2 Subtot | al | 1.0 | \$ 25,135.00 | \$ | 15,385.00 | \$ | 100.00 | \$ | - | \$ | 75.00 | \$ | - | \$ | 15,560.00 | |
| | | Table O Subtotal | | - | \$ 74,500.00 | \$ | 15,385.00 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 | |
| | | Grand Totals | / | 3.1 | \$ 119,585.00 | \$ | 50,720.00 | \$ | 500.00 | \$ | - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 | |
| | | | / | | | | | | | | | | | | | | | |
| Employee No | Employee Name | Employee | Estimated Table | Full Time | Total Cash | | owable Cash | | Health Care | | Health Care | | Retirement | | loyer State | Total | Payroll Costs | |
| Linpioyee No | · ' ' | Identifier | Туре / | Equivalency | Compensation | Co | mpensation | | Expense | | Credits | (| Contributions | and Local Taxes | | Total Payroll Costs | | |
| Y12407 | Sam Smith | 1567 | 1 / | 0.7 | \$ 7,250.00 | \$ | 7,250.00 | \$ | 100.00 | \$ | - | \$ | 25.00 | \$ | 15.00 | \$ | 7,390.00 | |
| A30673 | Joy Fox | 4321 | 1 / | 1 | \$ 8,500.00 | \$ | 8,500.00 | \$ | 100.00 | \$ | - | \$ | - | \$ | - | \$ | 8,600.00 | |
| A12433 | Apple Tart | 9725 | /1 | 0.4 | | | 4,200.00 | | | | - | \$ | - | \$ | - | \$ | 4,400.00 | |
| | | | 1 Total | 2.1 | | | 19,950.00 | - | | _ | - | \$ | 25.00 | - | 15.00 | - | 20,390.00 | |
| L12420 | Cody Time | 4713 | / 2 | | \$ 25,135.00 | | 15,385.00 | | | | - | \$ | 75.00 | | - | \$ | 15,560.00 | |
| | | | / 2 Total | | \$ 25,135.00 | | 15,385.00 | - | | _ | - | \$ | 75.00 | | - | \$ | 15,560.00 | |
| F14293 | John Owner | 8124 | / 0 | | \$ 74,500.00 | -1 | 15,385.00 | | | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 | |
| | | / | O Total | | \$ 74,500.00 | \$ | 15,385.00 | | | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 | |
| | | | Grand Total | 3.1 | \$ 119,585.00 | 9 | 50,720.00 | \$ | 500.00 | \$ | - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 | |
| | | | | | | \perp | | | | | | | | | | | | |
| | | | | | | \perp | | | | | | | | | | | | |
| | | / | | | | 1 | | ٠. | | | | | | | | | | |
| | | Line 2 of PPP Sched | uie A | | | | 1 of PPP Sched | | 2 A | | | | | | | | | |
| | | Average FTE | | | | Cash | n Compensation | n | | | | | | | | | | |

- Lines 3 of the PPP Schedule A Table 1 Totals
 - Populate from Information on PPP Schedule A Worksheet, <u>Table 1</u> using the information provided in the <u>Payroll Registers</u> and <u>PPP Average Pay Rate Schedule</u> if you determined there was a Salary/Hourly Wage Reduction in Tab 1, Box 3
 - Below is the completed Line 3:

| PPP Schedule A Worksheet, Table 1 Totals | |
|--|--------|
| Line 1. Enter Cash Compensation (Box 1) from PPP Schedule A Worksheet, Table 1 | 19,950 |
| Line 2. Enter Average FTE (Box 2) from PPP Schedule A Worksheet, Table 1 | 2.1 |
| Line 3. Enter Salary/Hourly Wage Reduction (Box 3) from PPP Schedule A Worksheet, Table 1 If the average annual salary or hourly wage for each employee listed on the PPP Schedule A Worksheet, Table 1 during the Covered Period or the Alternative Payroll Covered Period was at least 75% of such employee's average annual salary or hourly wage between January 1, 2020 and March 31, 2020, check the box on the forgiveness application and enter 0 on line 3. | 394 |

Table 1, Box 3:

| Employee's Name | Employee Identifier | Cash Compensation | Average FTE | Salary / Hourly Wage Reduction |
|---------------------------|------------------------|-------------------|-------------|-----------------------------------|
| Sam Smith | 1567 | 7,250 | 0.7 | 0 |
| Joy Fox | 4321 | 8,500 | 1.0 | 394 |
| Apple Tart | 9725 | 4,200 | 0.4 | 0 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| FTE Reduction Exceptions: | | | 1.0 | |
| Totals: | | Box 1 19,950 | Box 2 2.1 | Box 3 394 |

COMPLETING PPP SCHEDULE A WORKSHEET - TABLE 2

- Questco's Payroll Cost Report provides the information required in the PPP Schedule A Worksheet Table 2 <u>and can be attached to your application in lieu of completing Table 2</u>. Below is an explanation of the employee information to be populated in PPP Schedule A Worksheet Table 2.
 - This table should include employees who were employed at any point during the Covered (or Alternative) Period; and
 - Received compensation at an annualized rate of more than \$100,000 for any pay period in 2019.
- The Payroll Cost Report provides the requirements for the following fields in Table 2 of your Forgiveness application:
 - Employee's Name
 - Employee Identifier
 - Last 4 of the employee's social security number
 - Cash Compensation Box 4
 - This is equal to the total gross salary, wages, tips, commissions, paid leave (excluding paid leave under FFCRA), and allowances for dismissal or separation which is paid or incurred during the Covered (or Alternative) Period.
 - This should not exceed an Annual Salary of \$100,000, as prorated for the period (\$15,385 per employee for the 8-week Covered Period or \$46,154 for the 24-week Covered Period).
 - Average FTE Box 5
 - For each employee, enter the average number of hours paid per week, divide by 40 hours, and round the total to the nearest tenth (the Average FTE calculation is provided on the Payroll Cost Report).
 - The maximum is capped at 1.0 for each employee.
 - The borrower can use the simplified method that assigns a 1.0 for employees who works 40 hours or more per week and 0.5 for employees who work fewer hours.
 - The Payroll Cost Report does not use the simplified method.

| Employee's Name | Employee Identifier | Cash Compensation | Average FTE |
|-----------------|------------------------|-------------------|-------------|
| Cody Time | 4713 | 15,385 | 1.0 |
| | | | |
| | | | |
| | | | |
| Totals: | | Box 4 15,385 | Box 5 1.0 |

- Lines 4 5 of the PPP Schedule A Table 2 Totals
 - Populate from Information on PPP Schedule A Worksheet, <u>Table 2</u>

| PPP Schedule A Worksheet, Table 2 Totals | |
|--|--------|
| Line 4. Enter Cash Compensation (Box 4) from PPP Schedule A Worksheet, Table 2 | 15,385 |
| Line 5. Enter Average FTE (Box 5) from PPP Schedule A Worksheet, Table 2 | 1.0 |
| | |

Table 2: Data from Questco-provided Payroll Cost Report

| | | | | | **Client N | lame* | * | | | | | | | | |
|-------------|---------------|---------------------|-----------------|----------------|----------------------|----------|---------------|-------------|-------------|-----|--------------|----------|---------|-------|---------------|
| | | | | | Payroll Cost | s Report | t | | | | | | | | |
| | | | | Payroll data f | or pay dates from 05 | 5/02/202 | 0 through 07, | /24/2020 | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | Table Type 1 Subtot | al | 2.1 | \$ 19,950.00 | \$ | 19,950.00 | \$ 400.00 | \$ - | \$ | 25.00 | \$ | 15.00 | \$ | 20,390.00 |
| | | Table Type 2 Subtot | al | 1.0 | \$ 25,135.00 | \$ | 15,385.00 | \$ 100.00 | \$ - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| | | Table O Subtotal | | 1 - | \$ 74,500.00 | \$ 🔺 | 15,385.00 | \$ - | \$ - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | Grand Totals | | 3.1 | \$ 119,585.00 | \$ | 50,720.00 | \$ 500.00 | \$ - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 |
| | | | | | | | | | | | | | | | |
| Employee No | Employee Name | Employee | Estimated Table | Full Time | Total Cash | Allow | able Cash | Health Care | Health Care | - 1 | Retirement | Employe | r State | Total | Payroll Costs |
| Етрюуее но | Employee Nume | Identifier | Туре / | Equivalency | Compensation | Comp | pensation | Expense | Credits | Co | ontributions | and Loca | l Taxes | Total | rayron costs |
| Y12407 | Sam Smith | 1567 | 1 / | 0.7 | \$ 7,250.00 | \$ | 7,250.00 | \$ 100.00 | \$ - | \$ | 25.00 | \$ | 15.00 | \$ | 7,390.00 |
| A30673 | Joy Fox | 4321 | 1 / | 1 | \$ 8,500.00 | \$ | 8,500.00 | \$ 100.00 | \$ - | \$ | - | \$ | - | \$ | 8,600.00 |
| A12433 | Apple Tart | 9725 | 1/ | 0.4 | \$ 4,200.00 | \$ | 4,200.00 | \$ 200.00 | \$ - | \$ | - | \$ | - | \$ | 4,400.00 |
| | | | 1,√otal | 2.1 | \$ 19,950.00 | \$ | 19,950.00 | \$ 400.00 | \$ - | \$ | 25.00 | \$ | 15.00 | \$ | 20,390.00 |
| L12420 | Cody Time | 4713 | / 2 | | \$ 25,135.00 | \$ | 15,385.00 | \$ 100.00 | \$ - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| | | | / 2 Total | 1 | \$ 25,135.00 | \$ | 15,385.00 | \$ 100.00 | \$ - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| F14293 | John Owner | 8124 | / 0 | 0 | \$ 74,500.00 | \$ | 15,385.00 | \$ - | \$ - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | , | / O Total | 0 | \$ 74,500.00 | \$ | 15,385.00 | \$ - | \$ - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | / | Grand Total | 3.1 | \$ 119,585.00 | \$ | 50,720.00 | \$ 500.00 | \$ - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | / | | | | 1 | | | | | | | | | |
| | | Line 5 of PPP Sched | lule A | | | | of PPP Sched | | | | | | | | |
| | | Average FTE | | | | Cash Co | ompensation | | | | | | | | |

COMPLETING PPP SCHEDULE A WORKSHEET - FTE REDUCTION SAFE HARBOR

- If it is determined you have an FTE Reduction during the Covered Period based on the FTE Reduction Quotient provided in the look back FTE Report, you will need to calculate your FTE Reduction Safe Harbor.
- Questco will provide a second FTE Report, based on the periods in the Safe Harbor calculation below.
- Calculate the FTE Reduction Safe Harbor using data obtained from the FTE Safe Harbor Report provided by Questco, which can be ran based on the Covered Period selected (8 weeks, 24-weeks, or a Custom End Date)
 - 1. Calculate the Total Average FTE between February 15, 2020 and April 26, 2020 (using same method as Table 1 and Table 2 of the Schedule A Worksheet)
 - 2. Calculate the Total FTE in the pay period inclusive of February 15, 2020
 - 3. If 2 above is greater than 1, proceed to 4. If 2 is less than 1 above, the FTE Reduction Safe Harbor is not applicable. Proceed to Line 13 of PPP Schedule A Divide Line 12 by Line 11 in Schedule A.
 - 4. Calculate the total FTE as of the earlier of December 31, 2020, and the date the application is submitted.
 - 5. If 4 above is greater than or equal to 2 above, enter 1.0 on Line 13 of PPP Schedule. The FTE Reduction Safe Harbor has been met. If 4 is less than 2, complete Line 13 of PPP Schedule A by dividing line 12 by 11 of Schedule A.

- Lines 6 8 of the PPP Schedule A Non-Cash Compensation Payroll Costs During the Covered Period or the Alternative Payroll Covered Period
 - Corresponds to the other payroll costs paid or incurred during the Covered (or Alternative Payroll Covered) Period provided in the Payroll Cost Report
 - Line 6: Total amount paid by the Borrower for employer contributions for employee health insurance, including employer contributions to a group health plan or self-insured plan. It excludes any pre-tax or after-tax contributions by the employees but does include any allowable owner contributions to health plans.
 - Line 7: Total amount paid by the Borrower for employer contributions to employee retirement plans, excluding pre-tax or after-tax contributions by employees.
 - Line 8: Total amount paid by the Borrower for employer state and local taxes assessed on employee compensation. This **does not** include federal taxes paid by the borrower.
 - See Slides 26-27 for specific guidance on what owner non-cash compensation is eligible for loan forgiveness.

| Non-Cash Compensation Payroll Costs During the Covered Period or the Alternative Payroll Covered Period | |
|---|-----|
| Line 6. Total amount paid for employer contributions for employee health insurance | 500 |
| Line 7. Total amount paid for employer contributions to employee retirement plans | 100 |
| Line 8. Total amount paid by Borrower for employer state and local taxes assessed on employee compens | 15 |
| | |

Non-Cash Compensation: Data from Questco-provided Payroll Cost Report

| | | | | | **Client N | ame** | | | | | | | | | | |
|-------------|---------------|---------------------|-----------------|----------------------|----------------------|---------------------|-----------|----------|--------------------|---------------|-------------|--|-----------------------|----------|---------|-------------|
| | | | | | Payroll Costs | Report | | | | | | | | | | |
| | | | | Payroll data fo | or pay dates from 05 | /02/2020 through 07 | 7/24/2020 | 0 | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | Table Type 1 Subtot | al | 2.1 | \$ 19,950.00 | \$ 19,950.00 | \$ | 400.00 | \$ | - | \$ | 25.00 | \$ | 15.00 | \$ | 20,390.00 |
| | | Table Type 2 Subtot | al | 1.0 | \$ 25,135.00 | \$ 15,385.00 | \$ | 100.00 | \$ | - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| | | Table O Subtotal | | - | \$ 74,500.00 | \$ 15,385.00 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | Grand Totals | | 3.1 | \$ 119,585.00 | \$ 50,720.00 | \$ | 500.00 | \$ | - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 |
| | | | | | | | | Α | В | | | <i>†</i> | | † | | |
| | | | | | | | | | V | | | / | | | | |
| Employee No | Employee Name | Employee | Estimated Table | | Total Cash | Allowable Cash | | lth Care | Health C Credit | | | Ret <mark>irement</mark> ontributions | Employer and Local | | Total P | ayroll Cost |
| | | Identifier | Туре | Equivalency | Compensation | Compensation | _ | pense | | | _ | | | | | |
| Y12407 | Sam Smith | 1567 | 1 | 0.7 | | | | 100.00 | | - | \$ | 25.00 | \$ | 15.00 | | 7,390.00 |
| A30673 | Joy Fox | 4321 | 1 | | \$ 8,500.00 | | | 100.00 | | - | \$ / | - | \$ | - | \$ | 8,600.00 |
| A12433 | Apple Tart | 9725 | 1 | 0.4 | | | | 200,00 | | - | \$ | - | \$ | - | \$ | 4,400.00 |
| | | | 1 Total | 2.1 | | | | 400.00 | \$ | - | ş/ | 25.00 | \$ | 15.00 | \$ | 20,390.00 |
| L12420 | Cody Time | 4713 | 2 | | \$ 25,135.00 | | | 100.00 | \$ | - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| | | | 2 Total | | \$ 25,135.00 | | | 100.00 | \$ | - | / \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| F14293 | John Smith | 8124 | 0 | | \$ 74,500.00 | | | - | \$ | - / | , \$ | - | \$ | - | \$ | 15,385.00 |
| | | | O Total | | \$ 74,500.00 | | | - | \$ | - / | Ş | - | Ş | - | \$ | 15,385.00 |
| | | | Grand Total | 3.1 | \$ 119,585.00 | \$ 50,720.00 | Ş | 500.00 | \$ | -/ | \$ | 100.00 | Ş | 15.00 | \$ | 51,335.00 |
| | | | | | | | | | | _/_ | | | | | | |
| | | | | | | | | / | | _/_ | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | Total | al Health Care Costs | \$ 500.00 | _ / | | Line 7 of PP | / D School | lule / | \ | Line 8 of PF | D Schoo | lulo A | |
| | | | | Less Healthcare Care | | | B / | | cinc / Of FF | . seriec | | • | 2 3 01 11 | . senec | uic A | |
| | | | | Less Treathoure cure | Line 6 of PPP Costs | | A-B | | | | | | | | | |

- Line 9 of the PPP Schedule A Compensation to Owners
 - Enter amounts paid to employee-owners but capped at \$15,385 for an 8-week Covered Period or \$20,833 (2.5/12 times \$100,000) for a 24-week Covered Period for each owner
 - **Note:** Owners *should not* be included in cash compensation in Table 1 or Table 2. The cash compensation for owners is separately listed in Line 9 of PPP Schedule A. If you have owners currently classified in Table 1 or Table 2, please notify Questco to remove owners from the **Payroll Cost Report**. See **Slides 26-27** for specific guidance on what owner cash compensation and non-cash compensation is eligible for loan forgiveness.
 - In the example below, there is one owner who is capped at \$15,385 for the 8-week Covered Period.

Compensation to Owners

Line 9. Total amount paid to owner-employees/self-employed individual/general partners:

15,385

This amount may not be included in PPP Schedule A Worksheet, Table 1 or 2. If there is more than one individual included, attach a separate table that lists the names of and payments to each.

Data from Questco-provided Payroll Cost Report

| | | | | | | **Client N | am | e** | | | | | | | | | | |
|-------------|---------------|------------------------|----------------------|--------------------------|-------|----------------------------|------|-----------------------------|----------|------------------------|----|------------------------|----|-----------------------------|----|-----------------------------|------|---------------|
| | | | | | | Payroll Costs | Rep | oort | | | | | | | | | | |
| | | | | Payroll data f | or pa | ay dates from 05 | /02/ | 2020 through 07 | /24 | /2020 | | | | | | | | |
| | | | | | ١. | | | | | | | | L. | | | | | |
| | | Table Type 1 Subtot | | 2.1 | _ | 19,950.00 | | 19,950.00 | <u> </u> | 400.00 | _ | | \$ | 25.00 | _ | 15.00 | _ | 20,390.00 |
| | | Table Type 2 Subtot | al | 1.0 | \$ | 25,135.00 | _ | 15,385.00 | _ | 100.00 | \$ | _ | \$ | 75.00 | \$ | _ | \$ | 15,560.00 |
| | | Table O Subtotal | | - | \$ | 74,500.00 | \$ | 15,385.00 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | Grand Totals | | 3.1 | \$ | 119,585.00 | \$ | 50,720.00 | \$ | 500.00 | \$ | - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 |
| Employee No | Employee Name | Employee Identifier | Estimated Table Type | Full Time Equivalency | c | Total Cash Compensation | | lowable Cash ompensation | | Health Care Expense | | Health Care Credits | | Retirement Contributions | | oloyer State Local Taxes | Tota | Payroll Costs |
| Y12407 | Sam Smith | 1567 | | 0.7 | \$ | 7,250.00 | | 7,250.00 | \$ | 100.00 | \$ | _ | \$ | 25.00 | \$ | 15.00 | \$ | 7,390.00 |
| A30673 | Joy Fox | 4321 | 1 | 1 | \$ | 8,500.00 | \$ | 8,500.00 | \$ | 100.00 | \$ | - | \$ | - | \$ | - | \$ | 8,600.00 |
| A12433 | Apple Tart | 9725 | 1 | 0.4 | \$ | 4,200.00 | \$ | 4,200.00 | \$ | 200.00 | | | \$ | - | \$ | - | \$ | 4,400.00 |
| | | | 1 Total | 2.1 | \$ | 19,950.00 | \$ | 19,950.00 | \$ | 400.00 | \$ | - | \$ | 25.00 | \$ | 15.00 | \$ | 20,390.00 |
| L12420 | Cody Time | 4713 | 2 | 1 | \$ | 25,135.00 | \$ | 15,385.00 | \$ | 100.00 | \$ | - | \$ | 75.00 | \$ | - | \$ | 15,560.00 |
| | | | 2 Total | | \$ | 25,135.00 | \$ | 15,385.00 | _ | 100.00 | - | - | \$ | 75.00 | _ | - | \$ | 15,560.00 |
| F14293 | John Owner | 8124 | 0 | | \$ | 74,500.00 | \$ | 15,385.00 | | - | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | | O Total | | \$ | 74,500.00 | \$ | 15,385.00 | - | - | \$ | - | \$ | - | \$ | - | \$ | 15,385.00 |
| | | | Grand Total | 3.1 | . \$ | 119,585.00 | 9 | 50,720.00 | \$ | 500.00 | \$ | - | \$ | 100.00 | \$ | 15.00 | \$ | 51,335.00 |
| | | | | | | | + | | | | | | | | | | | |
| | | | | | | | + | | | | | | | | | | | |
| | | | | | | | Line | 9 of PPP Sched | lule | Α | | | | | | | | |
| | | | | | | | Owi | ner Compensati | on (| Compensation | | | | | | | | |

- Line 10 of the PPP Schedule A Total Payroll Costs
 - Includes Totals from lines 1, 4, 6, 7, 8, and 9 of the PPP Schedule A

PPP Schedule A

| PPP Schedule A Worksheet, Table 1 Totals | |
|--|-----------|
| Line 1. Enter Cash Compensation (Box 1) from PPP Schedule A Worksheet, Table 1 19,950 | 1 |
| Line 2. Enter Average FTE (Box 2) from PPP Schedule A Worksheet, Table 1 | |
| Line 3. Enter Salary/Hourly Wage Reduction (Box 3) from PPP Schedule A Worksheet, Table 1 If the average annual salary or hourly wage for each employee listed on the PPP Schedule A Worksheet, Table 1 during the Covered Period or the Alternative Payroll Covered Period was at least 75% of such employee's average annual salary or hourly wage between January 1, 2020 and March 31, 2020, check the box on the forgiveness application and enter 0 on line 3. | |
| PPP Schedule A Worksheet, Table 2 Totals | |
| Line 4. Enter Cash Compensation (Box 4) from PPP Schedule A Worksheet, Table 2 | 1 |
| Line 5. Enter Average FTE (Box 5) from PPP Schedule A Worksheet, Table 2 | |
| Non-Cash Compensation Payroll Costs During the Covered Period or the Alternative Payroll Covered Period | |
| | |
| Line 6. Total amount paid for employer contributions for employee health insurance 500 | 1 |
| Line 7. Total amount paid for employer contributions to employee retirement plans 100 | 1 |
| Line 8. Total amount paid by Borrower for employer state and local taxes assessed on employee compens 15 | 1 |
| Compensation to Owners | |
| Line 9. Total amount paid to owner-employees/self-employed individual/general partners: This amount may not be included in PPP Schedule A Worksheet, Table 1 or 2. If there is more than one individual included, attach a separate table that lists the names of and payments to each. | 1 |
| Total Payroll Costs | |
| | |
| Line 10. Payroll Costs (add lines 1, 4, 6, 7, 8, and 9): 51,335 | Sum of 1s |

- Lines 11-13 of the PPP Schedule A Full-time Equivalency (FTE) Reduction Calculation is populated with information provided by Questco in the FTE Report:
 - Line 11 Enter the Borrower's total average weekly full-time equivalency during the chosen period, either:
 - February 15, 2019 to June 30, 2019 Lookback Period 1 in the FTE Report;
 - January 1, 2020 to February 29, 2020 Lookback Period 2 in the FTE Report; or
 - In the case of seasonal employers, either of the preceding periods or a consecutive 12-week period between May 1, 2019 and September 15, 2019. This is not included in the FTE Report provided by Questco. Please notify your Questco CSM if you need us to run the FTE Report a custom period.
 - Line 12 Total Average FTE: Add lines 2 and 5 in PPP Schedule A
 - Line 13 FTE Reduction Quotient:
 - 1.0 if FTE Safe Harbor is Met, calculated in PPP Schedule A Worksheet; or
 - If FTE Safe Harbor is **Not** Met, Divide Line 11 by Line 12
- The FTE Reduction Quotient is used to determine if the loan forgiveness amount must be reduced based on a reductions in FTEs.

| Full-Time Equivalency (FTE) Reduction Calculation If you have reduced the number of employees or the average paid hours of your employees between January 1, 2020 and the end of the Covered Period, this will generate 0 and lines 11 and 12 will be completed. If you have not, line 13 will become 1.0 | | |
|---|-----|--|
| Line 11. Average FTE during the Borrower's chosen reference period | 3.0 | |
| Line 12. Total Average FTE (add lines 2 and 5) | 3.1 | |
| Line 13. FTE Reduction Quotient (divide line 12 by line 11) or will become 1.0 if FTE Safe Harbor is met | 1.0 | |

COMPLETING PPP LOAN FORGIVENESS CALCULATION FORM

• Complete the informational area based on your specific loan

| Business Legal Name ("Borrower") | | DBA or Tradename, if applicable | | |
|---|-----------------------|---------------------------------|----------------|--|
| | | | | |
| Business Address | | Business TIN (EIN, SSN) | Business Phone | |
| | | Primary Contact | | |
| | | | | |
| SBA PPP Loan Number: | _ Lender PPP Loa | n Number: | | |
| P Loan Amount: PPP Loan Disbursement Date: | | | | |
| Employees at Time of Loan Application: | _ | | | |
| Employees at Time of Forgiveness Application: | | | | |
| EIDL Advance Amount: | ion Number: | | | |
| Payroll Schedule: The frequency with which payroll is | paid to employees is: | | | |
| ☐ Weekly ☐ Biweekly (every other week) | ☐ Twice a mont | h 🗆 Monthly | Other | |
| Covered Period: to | | _ | | |
| Alternative Payroll Covered Period, if applicable: | | to | | |
| If Borrower (together with affiliates, if applicable) rec | ceived PPP loans in 6 | xcess of \$2 million, che | ck here: | |

COMPLETING PPP LOAN FORGIVENESS CALCULATION FORM

- The information in the PPP Loan Forgiveness Calculation Form comes from:
 - PPP Schedule A
 - Other sources (for Nonpayroll related costs)

| Payroll a | nd Nonpayroll Costs | | |
|-----------|---|--------|--|
| Line 1 | Payroll costs | 51,335 | From PPP Schedule A, Line 10 |
| Line 2 | Business mortgage interest payments | 1,000 | As defined |
| Line 3 | Business rent or lease payments | 10,000 | As defined |
| Line 4 | Business utility payments | 1,500 | As defined |
| | Total eligible costs | 63,835 | |
| Adjustm | ents for FTE and Salary/Wage Reduction | | |
| Line 5 | Total salary/hourly wage reductions | 394 | From PPP Schedule A, Line 3 |
| Line 6 | Subtotal | 63,441 | Add lines 1 - 4, then subtract line 5 |
| Line 7 | FTE reduction quotient | 1.0 | From PPP Schedule A, Line 13 |
| Potentia | l Forgiveness Amounts | | |
| Line 8 | Modified total | 63,441 | Multiply Line 6 by Line 7 |
| Line 9 | PPP Loan Amount | 60,000 | Borrower's PPP Loan Amount |
| | | | Line 1 Divided by 0.75 - (New PPPFA amends this to be 60%, Application has not |
| Line 10 | Payroll cost 60% requirement | 85,558 | been Updated) |
| Forgiven | ess Amounts | | |
| Line 11 | Forgiveness amount (smallest of line 8, 9 and 10) | 60,000 | Smallest of Lines 8, 9 or 10 |
| | | | |

CLOSING COMMENTS

- Covered Period Options:
 - Borrowers can elect either an 8-week or 24-week covered period. PPP loan forgiveness applications can be submitted at any time during the 24-week covered period if the borrower has utilized the full amount of the loan proceeds funded.
 - Clients are encouraged to prepare a PPP loan forgiveness based on the 8-week covered period. If the calculation results in full forgiveness, the Borrower can go ahead and submit the application.
 - If the full amount of the loan proceeds have not been utilized at the end of the 8-week covered period, the Borrower can continue operating and complete the PPP loan application following the most recent payroll in which the eligible payroll costs, when combined with any eligible non-payroll costs, equal or exceed the amount of loan proceeds received.
 - If the borrower has experienced a reduction in FTE or average salary or wages during either the 8 or 24-week covered period, they may need to compare the results of the loan application under both options and submit the PPP loan forgiveness application that provides the greatest amount of forgiveness (either based on an 8-week covered period or a 24-week covered period).
- As each lender has their own process, we recommend that clients reach out to their lender to determine the lender's specific process for completing the PPP loan forgiveness application.

APPENDIX



DEFINITIONS

- Covered Period: The Covered Period start date is the same as the PPP Loan Disbursement Date. The Borrower can elect a Covered Period of 8-weeks or as an alternative, the earlier of 1) 24 weeks after date of disbursement or 2) December 31, 2020.
 - **Example** The Borrower received notification their loan was approved on April 15, 2020, and the funds were received by the Borrower on April 23, 2020. The first day of the Covered Period is April 23rd, and the last day of the Covered Period is June 17th assuming the Borrower selected an 8-week Covered Period.
- Alternative Covered Period: Borrowers with a biweekly (or more frequent) payroll schedule may elect to calculate their eligible payroll costs using the 8-week covered period that begins on the first day of their first pay period following the PPP Loan Disbursement Date.
 - **Example** If loan proceeds were received by the Borrower on April 23th, and the first day of their first pay period following its PPP loan disbursement is Sunday April 26th, the first day of the Alternative Payroll Covered Period is April 26th, and the last day of the Alternative Covered Period is Saturday, June 20th.
- PPP Loan Disbursement Date: The date the PPP loan proceeds are received from the Lender.
- Limitation on Forgiveness: Payroll costs allowed to be forgiven is limited to 60% of the total amount forgiven
- FTE: Full Time Equivalent employee who works 40 hours or more, on average, each week.
- Eligible Payroll Costs: Payroll costs paid and incurred during the Covered (or Alternative Payroll Covered) Period. Eligible payroll costs include gross wages (salary, wages, commissions, PTO, severance, cash tips, or similar wages), not to exceed an annual salary of \$100,000 and employer paid group health coverage, retirement, and state and local taxes assessed on compensation. Only employees whose principal place of residence is the United States can be included in the computation of payroll costs. Paid leave covered by the FFCRA must be excluded from eligible payroll costs.
- Eligible Nonpayroll Costs: The following categories are eligible nonpayroll costs:
 - A) Covered Mortgage Obligations ("Business Mortgage Interest Payments"): payments of interest on any business mortgage obligation on real or personal property incurred before February 15, 2020.
 - B) Covered Rent Obligations ("Business Rent or Lease Payments"): business rent or lease payments pursuant to lease agreements for real or personal property in force before February 15, 2020.
 - C) Covered Utility Payments ("Business Utility Payments"): payments for a service for the distribution of electricity, gas, water, transportation, telephone, or internet access for which service began before February 15, 2020.

SUPPORTING DOCUMENTS REQUIRED

- To Be Submitted with the Application
 - PPP Loan Forgiveness Calculation Form
 - PPP Schedule A
 - Payroll Documentation: should verify payment of the eligible cash compensation and non-cash benefit payments during the Covered Period. Examples include:
 - Third party processor reports ex. Payroll Cost Report
 - Bank account statements
 - Tax forms, such as Form 941, tax liability reports
 - Payment receipts, cancelled checks, for employer contributions to EE health insurance and retirement plans
 - FTE Documentation: includes payroll tax filings, state quarterly business filings
 - Nonpayroll Documentation:
 - Business Mortgage Interest Payments: lender amortization schedule and cancelled checks
 - Business Rent or Lease Payments: current lease agreements and cancelled checks
 - Business Utility Payments: copies of utility invoices, cancelled checks, and account statements

Note: The items above are examples and may not be inclusive of everything the lender will require upon submitting the application.

SUPPORTING DOCUMENTS REQUIRED (continued)

- Documents to be Retained but <u>Not</u> Required to be Submitted with Application to the SBA
 - PPP Schedule A Worksheet (or some equivalent)
 - Documentation supporting individuals listed in PPP Schedule A Worksheet Table 1 and Table 2
 - Documentation regarding any employee job offers and refusals, firings for cause, voluntary resignations, and written requests by any employee for reductions in work schedule (if required to support FTE Reduction add-backs)
 - Documentation in PPP Schedule A Worksheet for the FTE Reduction Safe Harbor
- All records must be retained for 6 years after the date of loan forgiveness or repaid in full
- Note: The lender may request specific documents not listed on the previous two slides.

SALARY/HOURLY WAGE REDUCTION CALCULATION

To Calculate the Salary/Hourly Wage Reduction Questco will provide a **Payroll Register** and a **PPP Average Pay Rate Report** that shows wages and hours paid for calculating **Table 1, Box 3.** Please notify Questco if you have reduced any salary or hourly wage for any employee paid during the Covered Period so we can assist you with the documents required for the "Salary/Hourly Wage Reduction" calculations below.

Step 1: Determine if wages were reduced more than 25%

- 1a Determine the average annual salary or hourly wage during Covered Period or Alternative Covered Period using the Payroll Register and the PPP Average Pay Rate Report.
- 1b Determine the average annual salary or hourly wage between January 1, 2020 and March 31, 2020 using the Payroll Register and the PPP Average Pay Rate Report. .
- 1c Divide the average annual salary or hourly wage during the Covered Period in 1a above by the average annual salary or hourly wage of the look-back period in 1b above.
 - If **1c** is 0.75 or greater, the salary/hourly wage reduction is equal to "0" in Table 1, Box 3 for the employee.
 - If 1c is less than 0.75, proceed to Step 2 below.

Step 2: Determine if you qualify for the Salary/Hourly Wage Reduction Safe Harbor for each employee

- 2a Determine the annual salary or hourly wage as of February 15, 2020 based on the Payroll Register and the PPP Average Pay Rate Report report provided by Questco..
- 2b Determine the average annual salary or hourly wage between February 15, 2020 and April 26, 2020 using the Payroll Register and the PPP Average Pay Rate Report.
 - If 2b is equal to or greater than 2a, proceed to Step 3 below. Otherwise, proceed to 2c below.
- 2c Determine the average annual salary or hourly wage as of the earlier of December 31, 2020 and the date the application is submitted using the Payroll Register and the PPP Average Pay Rate Report.
 - · If 2c is equal to or greater than 2a, the Salary/Hourly Wage Reduction Safe Harbor has been met enter "0" in Table 1, Box 3 for the employee.
 - If 2c is less than 2a, proceed to Step 3 below.

Step 3: Determine the Salary/Hourly Wage Reduction

- 3a Multiply the Lookback Period amount by 0.75
- 3b Subtract 1a from 3A
- 3c For hourly employees, determine the average number of hours worked per week between January 1, 2020 and March 31, 2020
- **3d** For hourly employees, compute the total dollar amount of the reduction that exceeds 25% by multiplying the amount in **3b** by **3c** and then multiply this amount by your Covered Period. The result is the salary reduction for an hourly employee. Enter the amount of the reduction in Table 1, Box 3 for the employee.
- **3e** For salary employees, compute the total dollar amount of the reduction that exceeds 25% by multiplying the amount in **3b** by the Covered Period and divided by 52. The result is the salary reduction for a salaried employee. Enter the amount of the reduction in Table 1, Box 3 for the employee.

DETERMINING OWNER COMPENSATION FOR LOAN FORGIVENESS

Owner compensation for purposes of loan forgiveness is dependent on the type of business entity and the Covered Period selected (8-week or 24-week).

C Corporations

- Eligible for loan forgiveness:
 - Up to the amount of 8/52 of their 2019 employee cash compensation for an 8-week Covered Period or 2.5/12 of their 2019 employee cash compensation for a 24-week Covered Period Included in Line 9 of Schedule A
 - Payments for employer state and local taxes paid by the borrowers Included in Line 8 of Schedule A
 - Employer contributions for employee health insurance Included in Line 6 of Schedule A
 - Employer retirement contributions to employee retirement plans capped at the amount of 2.5/12 of the 2019 employer retirement contribution Included in Line 7 of Schedule A
 - Payments in Line 6 8 above do not count toward the \$15,385 compensation cap per individual for an 8-week Covered Period or \$20,833 compensation cap per individual for a 24-week Covered Period

S Corporations

- Eligible for loan forgiveness:
 - Up to the amount of 8/52 of their 2019 employee cash compensation for an 8-week Covered Period or 2.5/12 of their 2019 employee cash compensation for a 24-week Covered Period Included in Line 9 of Schedule A
 - Employer state and local taxes paid by the borrowers Included in Line 8 of Schedule A
 - Employer retirement contributions to employee retirement plans capped at the amount of 2.5/12 of the 2019 employer retirement contributions -Included in Line 7 of Schedule A
 - Payments in Line 7 and 8 above do not count toward the \$15,385 compensation cap per individual for an 8-week Covered Period or \$20,833 compensation cap per individual for a 24-week Covered Period
- Ineligible for loan forgiveness:
 - Employer contributions for health insurance for employees with at least 2% stake in the business

DETERMINING OWNER COMPENSATION FOR LOAN FORGIVENESS (cont.)

General Partners

- Eligible for loan forgiveness:
 - Up to the amount of 8/52 of their 2019 net earnings from self-employment that is subject to self-employment tax (computed from 2019 IRS Form 1065 Schedule K-1 box 14a) for an 8-week Covered Period or up to the amount of 2.5/12 of their 2019 net earnings from self-employment that is subject to self-employment tax (computed from 2019 IRS Form 1065 Schedule K-1 box 14a) for a 24-week Covered Period Included in Line 9 of Schedule A
 - The above earnings are reduced by Box 12 Section 179 expense deductions, unreimbursed partnership expenses deducted on their IRS Form 1040 Schedule SE, and depletion

Self-employed Schedule C (or Schedule F) filers:

- Eligible for loan forgiveness:
 - 8/52 of their 2019 net profit as reported on the IRS Form 1040 Schedule C line 31 for an 8-week Covered Period or up to the amount of 2.5/12 of their 2019 net profit as reported on the IRS Form 1040 Schedule C line 31 for a 24-week Covered Period Included in Line 9 of Schedule A
- Ineligible for loan forgiveness:
 - Payments for employer state and local taxes paid
 - Payments for health insurance
 - Payments for retirement contributions